



# NEW EQUIPMENT SALES

With the concept of lean manufacturing pervasive in nearly every industry, the number of vendors allowed by many major manufacturers has been cut drastically. Integrated supply contracts have become a standard operating procedure for many manufacturing companies. However, the highly technical nature of precision measuring equipment has proven a difficult hurdle for industrial distributors. This technical where-with-all to support such products is exactly what Fox Valley Metrology deals in every day.

In our commitment to providing our partners with a single source for all their quality assurance needs, Fox Valley Metrology continues to maintain one of the strongest partnership networks in the industry with these industrial distributors and all of the major equipment manufacturers. This network allows us to provide all of our partners with invaluable benefits, such as:

- **Complex application solutions.** We can solve even the most complex problem through our technical expertise and the manufacturer's resources available at our finger tips.
- **Staying ahead of your competition.** Our manufacturer's representatives keep us on top of industry trends in equipment so we can provide you with state-of-the-art solutions.
- **Minimal training to learn new tools.** If you have a favorite brand, we can support it with our wide breadth of offerings.
- **Cost effective pricing and timely delivery.** By being a preferred distributor of many manufacturers, we can ensure the best pricing and lead times available.
- **Minimal market research.** We stay on top of seasonal specials from manufacturers so you don't have to.

## BRANDS

*(Please note many other brands are supported)*

### Hand Tool

Starrett  
Mitutoyo  
Fowler  
Brown & Sharpe  
Insize

### Hard Gage

Vermont Gage  
Pennoyer-Dodge  
Meyer Gage  
Thread-Check  
Westport

### Electronics

Fluke  
Pie Calibrators  
Triplett  
RKC  
Yokogowa

### Mechanical

Chatillon  
Dillon  
Dwyer  
CDI  
Phase II

### Dimensional

CCP  
RAM Optical  
Micro-Vu

## FOX VALLEY METROLOGY NEW EQUIPMENT SALES ADVANTAGE

By partnering with Fox Valley Metrology, a company dedicated to providing comprehensive coverage over the life cycle of all your equipment, you are gaining access to many unique and critical benefits:

- **Unparalleled customer service.** Work with a partner that knows your team inside and out, including your gages, goals and any unique requirements.
- **Guaranteed right gage for the right job.** Ensure that you get the correct solution, the first time.
- **Reduced vendor coordination.** Your equipment is returned with ISO 17025 accredited calibration, cancelling any additional vendor coordination you would need.
- **Unprecedented data tracking.** All purchases are tracked via Metrology360, our free online gage management software, including estimated lead times and shipment tracking.
- **Unbeatable bargain deals.** Through our relationships, we have amassed a large clearance list of overstock, demo and used equipment

When you choose to partner with Fox Valley Metrology, you are choosing to partner with a company committed to the success of your team. Visit our website at [www.FoxValleyMetrology.com](http://www.FoxValleyMetrology.com) or contact your local sales representative today to learn more about our new equipment sales and see how this partnership can benefit you.



ISO/IEC 17025 ACCREDITED



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METROLOGY**

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